LYNCHBURG REGIONAL AIRPORT COMMISSION Monday, August 25, 2025 4:00 p.m.

AGENDA FOR THE COMMISSION

1. Call to Order

CONSENT AGENDA

2. May 5th, 2025 Commission Meeting Minutes

REGULAR AGENDA

- 3. Report of the Airport Director
 - A. Recognition of SMS employee Grayson Tibbs for excellent customer service
 - B. Introduction of new staff
 - C. An update on LYH airline performance metrics, regional air service environment as related to schedules, staffing and equipment availability
 - D. Airport project update
 - E. LYH in the community
- 4. Lynchburg Regional Airport Air Service Update
- 5. Miscellaneous business
 - A. Inquiries and/or comments by Commission members
- 6. Reports of airport businesses
- 7. Hearings of citizens upon Commission matters
- 8. Next Commission meeting: November 17, 2025
- 9. Adjournment

LYNCHBURG REGIONAL AIRPORT COMMISSION MEMBER UPDATE

August 21st, 2025

REPORT

TRAFFIC REPORT

We have the preliminary flight schedule and it appears the available seats have increased moving into the fall. Looking at the available seats in the latest draft schedule we have about a 5% increase in available seats. June load factor continued to show strong use of the LYH flights with the month ending at 81.2% load factor. With the June numbers factored in, our year-to-date load factor is currently 83%. General aviation traffic continues to be strong. June 2025 operational numbers are in and the airport is on pace to break 100,000 aircraft operations for the fourth year in a row. This operational milestone further cements our place as one of the busiest airports in the commonwealth.

AIR SERVICE DEVELOPMENT

We have had a busy three months in the world of air service development. In June staff attended the Jumpstart air service development conference in Indianapolis. Meetings from this conference included legacy, ULCC, and regional carriers. Early in August the Lynchburg Economic Development Authority and Regional Business Alliance hosted air service events here in town with Mead & Hunt to spread the word on air service initiatives to the community. For two days we met with business leaders and discussed the state of the aviation industry as well as data related to our destinations and passenger leakage. These learning sessions were very successful in educating our local community leaders. Next on our air service development agenda for 2025 is the Routes conference in November. Registration for airline meetings will begin in early October so an update for that conference will be at the November commission meeting.

RUNWAY 4/22 REHABILITATION PROJECT UPDATE

Paving on runway 4/22 was completed last week. Crews are still coming out at night and conducting work related to landscaping, initial grooving, and lighting upgrades. The changeover from legacy iridescent lights to LED lights is taking place this week. We are expecting to have the work done this month, taking some time off, then returning in September for completion of the grooving and final runway markings.

Passenger Experience

Early this year our staff partnered with staff in Economic Development and Communications departments to conduct a survey about what services passengers wanted to see in the terminal. Since that survey, the airport has rolled out improvements to the vending services as well has having a guest coffee vendor come to the airport. While we are not done yet with art coming and modern seating solutions I am excited to brief on the work we have done so far. As an additional point during the commission meeting I would like to recognize a member of our front-line team who has gone above and beyond for passenger service at LYH.

Commission Member Update

August 21st, 2025 Page -2

AIRFIELD DEVELOPMENT

The build out for the hangar presently leased by Centra health is currently out for bid. This project allows us to reconfigure the road by Centra, Avionics, and VSP. This bid involves the build out of space used to house medical personnel. Full project details are currently posted on the City of Lynchburg "Current Solicitations" webpage. If this project is able to move forward without issues it will make room for T Hangar development by 2027. As you all know T Hangar space across the nation is in demand. LYH is no different than other airports as we already have a waitlist of potential tenants who desire T Hangar rental at our airport.

STAFFING UPDATES

In our last commission meeting I briefed on two positions we had posted. The first was a business development manager position. After our initial search we were not able to fill that position. The business development position factors into our future plans and we will be revisiting that position soon. I am excited to introduce to you all on Monday, our new Assistant Airport Director: Operations & Maintenance, Mr. Joey O'Rourke. Mr. O'Rourke comes to LYH with a career full of aviation experience and most recently he was in charge of the safety management systems program at MSP airport. Mr. O'Rourke started in July and I am excited to introduce him to commission this week.

Respectfully yours, Cedric Simon, A.A.E. Airport Director

MINUTES OF THE LYNCHBURG REGIONAL AIRPORT COMMISSION MEETING May 5, 2025 4:00 p.m.

PRESENT:

Dan Deter Jones Stanley Janice Crawford Dwight Williams Mark Elliott

ABSENT:

Kent White Frank Rogers

STAFF PRESENT:

Cedric Simon, Acting Airport Director Cathy Vance, Assistant Director of Finance and Admin Wes Campbell, Finance Manager Carmen Singh, Marketing Coordinator

(1) <u>CALL TO ORDER</u>:

The meeting was called to order at 4:00 p.m. by Chairperson Janice Crawford. A vote was called to discuss a Vice Chair and put forth a vote. Motion to nominate Dan Deter as Vice Chair, vote approved.

(2) APPROVAL OF MAY 5, 2025 CONSENT AGENDA

Cedric Simon confirmed that everyone had received the items from the Consent Agenda; the February 10, 2025 Commission Meeting Minutes and asked if there were any questions, comments or changes regarding the consent agenda items. There were no comments.

(3) REPORT OF THE AIRPORT DIRECTOR

A. Project Updates

- (1) Runway 4-22 Project
 - (a) Notice to Proceed on June 1st
- (2) South Development
- (3) Corporate Hangar #2

B. Real ID

- (1) May 7th Deadline
- (2) TSA Support Staff will be on site

C. Community Engagement

- (1) 5K on the Runway
- (2) Passenger Experience Committee and Passenger Survey
- (3) TakeOff with the Hillcats at LRA
- (4) Food Truck on Friday, May 16
- (5) St. Patrick's Day "Surprise and Delight"
- (6) Runway 4/22 Tenant Open House

(4) REPORTS OF AIRPORT COMMISSION MEMBERS

Dwight Williams asked if eventually we would have a restaurant on-site. Cedric Simon responded that we would be happy if a restaurant would be interested in coming out, but in the past there hasn't been enough demand. Mr. Simon explained that even with inviting food trucks to the airport, it has been a challenge due to our passenger numbers. Mr. Williams asked if we are actively advertising the food truck, Mr. Simon replied that we are utilizing our social media avenues to get the word out as well as communicating with the City of Lynchburg. Dan Deter asked if AA would improve their customer experience. Mr. Simon expressed that he works with AA's governmental affairs to make sure that we don't consistently have delayed flights. Jones Stanley commented that it is not always the airlines fault, it may be the crew's mistake. Mr. Simon is going to keep us at the forefront for future air service. Jones Stanley noted that Bon Air Jet has a new aircraft for transporting human organs.

(5) HEARINGS OF CITIZENS UPON COMMISSION MATTERS

Chuck Goff discussed his desire for Air Service Development and vocalized his concern as a citizen. He requested that the airport be proactive and have a game plan in producing further Air Service Development.

(6) Next Commission Meeting: August 25, 2025

(7) ADJOURNMENT

There being no further business, the meeting was adjourned.

Lynchburg Regional Airport Commission Effective September 2025 AIR SERVICE UPDATE

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Summary	For the ER4 a		September we	e have 5-6 daily	departures	s on most days. We have
Carrier Profile	<u>Airline</u>		Destination	<u>Departures</u>	Seat	<u>s</u> <u>Equipment</u>
	American	Airlines	Charlotte	5	250	ER4
			TOTAL:		7,950 S	Scheduled Flights: 159
American	Airlines	In Septem	ıber we have fi	ve to six daily dep	partures or	n most days, all are ER4
Destination Served	ons	Non-Stop		<u>Departures</u>		Total
Jerveu		Charlotte	е	5 per day		159
Airoroft T		A inquest			No. of F	Departures (Dev
Aircraft T	ypes	<u>Aircraft</u>			INO. Of L	<u>Departures/Day</u>
		CR9 ER4 CR7	CRJ-900 Embraer 1 CRJ-700	45	0 5 0	

LYNCHBURG REGIONAL AIRPORT AIR TRAFFIC REPORT FOR JUNE 2025

TOTAL AIRCRAFT OPERATIONS	(Landings and ascents) Commercial Airline General Aviation Military	AIRCRAFT OPERATIONS		TOTAL ACTUAL DEPARTURES	NUMBER OF ACTUAL DEPARTURES US Airways - Piedmont US Airways - PSA Envoy	Total Cancelled Departures	NUMBER OF CANCELLED DEPARTURES US Airways - Piedmont US Airways - PSA Envoy	Total Daily Scheduled Departures	NUMBER OF DAILY SCHEDULED DEPARTURES US Airways - Piedmont US Airways - PSA Envoy	AIRLINE FLIGHTS		TOTAL AIRLINE PASSENGERS	TOTAL DEPLANED	Envoy Charter	US Airways - Piedmont US Airways - PSA	TOTAL ENPLANED	Charter	US Airways - PSA Envoy	US Airways - Piedmont	AIRLINE PASSENGERS (REVENUE ONLY)	
8,929	382 8,376 171	Jun-25		136	136 0	6	0 0 6	SA.	V	Jun-25		10,642	5,280		5,280	5,362	,	1 F	5,362	Jun-25	
6,558	476 6,032 50	May-25		150	150 0		0 0 1	5 1	0 и	May-25		12,842	6,381	3 0	6,381	6,461	,	i i	6,461	May-25	
10,148	414 9,670 64	Jun-24		175	175 0	0	000	6	on.	Jun-24	1	13,923	6,855		6,855	7,068		i .	7,068	Jun-24	1
47,085	2,609 43,876 600	2025	YTD TOTALS	790	790	11 00	1 18			2025	YTD TOTALS	65,083	32,590		32,590	32,493			32,493	2025	YTD TOTALS
60,622	2,268 57,859 495	2024	TALS	823	823	υı	ı ı _V ,	syreen and assessable		2024	TALS	70,032	34,787	r 1	34,787	35,245	,	1 1	35,245	2024	TALS
36.2%	-19.7% 38.9% 242.0%	Jun-25 May-25	PERCEN	-9.3%	-9.3%					Jun-25 May-25	PERCEN	-17.1%	-17.3%	1 1	-17.3%	-17.0%		. 3	-17.0%	Jun-25 May-25	PERCENTAGE
-12.0%	-7.7% -13.4% 167.2%	Jun-25 Jun-24	PERCENTAGE CHANGES	-22.3%	-22.3%					Jun-25 Jun-24	PERCENTAGE CHANGES	-23.6%	-23.0%		-23.0%	-24.1%		1 1	-24.1%	Jun-25	
-22.3%	15.0% -24.2% 21.2%	25 YTD 24 YTD	ANGES	-4.0%	4.0%					25 YTD 24 YTD	ANGES	-7.1%	-6.3%		-6.3%	-7.8%			-7.8%	24 YTD	CHANGES
100.0%	4.3% 93.8% 1.9%	Jun-25	PERCENT (100.0%	1 1	100.0%	100.0%		, ,	100.0%	Jun-25	PERCENT OF AIRPORT TOTAL
100.0%	7.3% 92.0% 0.8%	May-25	PERCENT OF AIRPORT TOTAL										100.0%	1 1	100.0%	100.0%			100.0%	May-25)F AIRPORT
100.0%	4.1% 95.3% 0.6%	Jun-24	TOTAL			Anderson State (State (nes massicular			organis Ferberson		100.0%	. ,	100.0%	100.0%	,	l i	100.0%	Jun-24	TOTAL



LYNCHBURG REGIONAL AIRPORT TRAFFIC STATISTICS FOR JUNE 2025

Total	CR9 - 76	CR7 - 65	ER4 - 50	ERJ 140		Year-to-Date	Total	CR9 - 76	CR7 - 65	ER4 - 50	ERJ 140	Aircraft Type		June
790			790		Departures		136			136		Departures		
39,150			39,150		Available Seats	PIEDMONT	6,600			6,600		Seats	Available	PIEDMONT
32,493			32,493		Available Passengers Seats Enplaned	MONT	5,362			5,362		Enplaned	Passengers	MONT
83.0%	0.0%	0.0%	83.0%	0.0%	Load Factor		81.2%	0.0%	0.0%	81.2%	0.0%	Factor	Load	
1					Departures							Departures Seats		
-					Available Seats	EN	1					Seats	Available	ENI
					Available Passengers Seats Enplaned	ENVOY						Enplaned	Available Passengers	ENVOY
0.0%	0.0%	0.0%	0.0%	0.0%	Load Factor		0.0%	0.0%	0.0%	0.0%	0.0%	Factor	Load	
1					Departures		,					Departures		
ſ					Available Seats	PSA	ı					Seats	Available	PSA
					Passengers Enplaned	A	1					Enplaned	Passengers	A
0.0%	0.0%	0.0%	0.0%	0.0%	Load Factor		0.0%	0.0%	0.0%	0.0%	0.0%	Factor	Load	
790			790		Departures		136			136	,	Departures		
39,150	1		39,150	-	Available Seats	101	6,600	ı		6,600	1	Seats	Available	TOT
32,493		-	32,493	-	Passengers Enplaned	IOTALS	5,362	,		5,362		Enplaned	Available Passengers	TOTALS
83.0%	0.0%	0.0%	83.0%	0.0%	Factor		81.2%	0.0%	0.0%	81.2%	0.0%	Factor	Load	



